



# ABOUT IMPACT WASHINGTON

Impact Washington is a statewide non-profit organization that provides competitive, value-driven services. With access to public and private resources, our goal is to enhance growth, improve productivity, reduce costs, and expand manufacturing capacity in Washington.

We provide fee-based consulting, education and training opportunities to ensure a healthy and vibrant manufacturing community in every corner of the state.



# OUR SUCCESS IS MEASURED BY THE CLIENTS WE SERVE

Since 1997 Impact Washington has delivered improvement solutions to more than 1,500 Washington State manufacturers.



**\$2.1 BILLION**

Increased Sales/Revenue



**\$1.0 BILLION**

New Client Investments



**19,186**

Jobs Created/Retained



**\$428.9 MILLION**

Cost Savings

# Strength In Partnerships

Leverage resources and bring those resources to manufacturing clients.



# Workforce Solutions

## Establish Organizational Structure

- Strategic Planning
- Policy Deployment
- Executive Leadership Development
- Change Management Workshop
- Succession Planning
- Talent Relationship Marketing

## Build Team and Leader Capabilities

- People Systems Kaizen
- Training Within Industry:
  - Job Instructions
  - Job Methods
  - Job Relations
  - Job Safety
- Supervisory/Leader Standard Work
- Safety

## Engage, Upskill, Empower

- Toyota Kata
- Lean Enterprise Champion Program
- Lean Kaizen
- Scientific Problem Solving/Six Sigma

# Client Partnerships

Yakima County Clients we've assisted.

AB Foods, LLC, Washington Beef Processing Plant  
Adventurer RV (AMLRV)  
Airfield Estates Winery  
ASAP Metal Fabricators Inc.  
Blueline Manufacturing Co., Inc.  
Crunch Pak Selah  
Cub Crafters, Inc.  
Freedom Weeder  
H.R. Spinner Corporation  
Haley Manufacturing Co.  
John I. Haas, Inc.  
Liberty Bottles

McClarín Composites  
Monson Fruit Company  
Pace International, LLC  
Paradisos del Sol Winery  
Portco Packaging - Toppenish  
Seneca Foods - Sunnyside  
Shields-Novolex  
Tieton Farm and Creamery  
UC Sign Company  
Yakima Bait Co.  
Yakima Chief Hops  
Yakima Machine